**Wednesday, November 8**

7:30 am – 5:30 pm  **Registration/Info Desk**  
Commonwealth Foyer

7:45 am – 8:30 am  **Continental Breakfast**  
Commonwealth B  
*Sponsored by: ACE Heavy Haul*

8:45 am – 9:00 am  **Opening Remarks**  
Commonwealth CD

9:00 am – 10:30 am  **Addressing the Reptile Theory: Is the Enemy Within?**  
Speakers: John Pion, Managing Partner, Pion, Nerone, Girman, Winslow and Smith  
Tim Smith, Partner, Pion, Nerone, Girman, Winslow and Smith  
Commonwealth CD

10:30 am – 10:45 am  **Networking Break**  
Commonwealth Foyer  
*Sponsored by: Harry Fry & Associates*

10:45 am – 12:00 pm  **Are you Inspection Ready?**  
Speakers: Bill Smith, EVP Claims & Risk Management, NBIS (NationsBuilders Insurance Services Inc.)  
Tyrone Silva, Risk Manager, NBIS (NationsBuilders Insurance Services, Inc.)  
Commonwealth CD

12:15 pm – 1:15 pm  **Achieving Wellness in the Workplace**  
Speaker: Randall Johnson, Vice President, Hays Companies  
Commonwealth B  
*Sponsored by: Hays Companies*

1:15 pm – 2:30 pm  **Modeling and Managing Risk in the Financial Markets**  
Speaker: Douglas Birnie, Managing Partner, Piedmont Wealth Advisory  
Commonwealth CD

2:30 pm – 3:45 pm  **Technology Trends and Traps**  
Speaker: Jason Branciforte, Shareholder, Littler Mendelson P.C.  
Commonwealth CD

3:45 pm – 4:00 pm  **Networking Break**  
Commonwealth Foyer  
*Sponsored by: Harry Fry & Associates*
4:00 pm – 5:30 pm  **Bottom Up Risk Transfer**  
Speakers: Bill Smith, EVP Claims & Risk Management, NBIS (NationsBuilders Insurance Services, Inc.)  
Tyrone Silva, Risk Manager, NBIS (NationsBuilders Insurance Services, Inc.)  
Commonwealth CD

6:00 pm – 7:00 pm  **Welcome Reception**  
Commonwealth B

**Thursday, November 9**

7:30 am – 3:00 pm  **Registration/Info Desk**  
Commonwealth Foyer

7:30 am – 8:00 am  **Continental Breakfast**  
Commonwealth B  
*Sponsored by: M&P Specialty Insurance*

8:00 am – 3:30 pm  **Successful Financial Strategies for Your Specialized Company**  
Speaker: Mike Whitlock, President, Tannian Consulting  
Commonwealth CD

10:00 am – 10:15 am  **Networking Break**  
Commonwealth Foyer

12:00 pm – 1:00 pm  **Lunch**  
Commonwealth CD

2:00 pm – 2:15 pm  **Networking Break**  
Commonwealth Foyer

3:30 pm – 5:00 pm  **One-on-One Financial Plan Review with Mike Whitlock**  
Commonwealth CD

**2017 Financial Benchmark Study**

*Funded by: [SC&R Foundation]*

*Underwritten by: [Hays] [Unified]*